

# Maharashtra State Agricultural Marketing Board



**Annual Report : Year 2018-2019**



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## **Maharashtra State Agricultural Marketing Board**

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The Maharashtra State Agricultural Marketing Board, Pune has been established on 23<sup>rd</sup> March 1984, as per the provision of Sec.39 (A) of the Maharashtra Agricultural Produce Marketing (Development and Regulation) Act of 1963. During the year 2017-18 under report, Maharashtra State Agricultural Marketing Board has completed 34 years of its dedicated service to farming community. Maharashtra State Agricultural Marketing Board is very much proud of the developmental work it has done through its last 34 years work in the field of Agricultural Marketing in the State of Maharashtra. During the year under report Marketing Board has implemented various projects, schemes, new program for farmers & farmer co-operative organization to modernize & strengthen the Agricultural Marketing System.

### **Objectives**

As per the provisions of Maharashtra Agricultural Produce Marketing (Development and Regulation) Act, 1963, Section 39(J), the objectives of the Board are as follows:

1. To Co-ordinate the functioning of market committees including the programs undertaken by such market committees for development of their markets and market areas.
2. To undertake state level planning for the development of Agricultural Produce Markets.
3. To maintain and administer "Agricultural Market Development Fund".
4. To give advice to Market Committees in general and/or to any Market Committee in Particular with a view to ensuring improvement in the functioning thereof.
5. To supervise and guide the market committee in the preparation of plans and estimates of constructions program undertaken by market committees.
6. To make necessary arrangements for propaganda and publicity on matters relating to marketing of agricultural produce.
7. To grant subventions or loans to market committees for the purposes of this Act on such terms and conditions as it may determine.
8. A) To arrange and organize the Seminars, Workshops, or Exhibitions on the subjects relating to Agricultural Marketing.  
B) To arrange for training to the members as well as to the employees of the Market Committees.
9. To do such other things as may be of general interest relating to marketing of agricultural produce.
10. To carry out any other function specifically entrusted to it by this act.
11. To carry out such other functions of like nature as may be entrusted to it by State Government.



### **Major programs of Implementation**

1. To advise the market committees for making improvements in their functioning and make available financial assistance for the same, so as to develop better agriculture marketing system.
2. To make available the necessary technology to various Fruits & Vegetable Marketing Co-operatives and also help them to set up their projects such as Pre-cooling and Cold Storage, Value Addition Centers, etc.
3. Import various types of Seeds, Samplings, Bulbs, and Agro-chemicals etc. as per the demand of farmers and to make them available at reasonable rates.
4. Computerization of action process & office activities of APMCs.
5. Software development and implementation for various activities of State Marketing Board, Directorate of Marketing & APMCs.
6. To arrange and organize the Seminars, Workshops, Training programs, etc. for officials & non officials of APMC's. on the subjects related to Agril Marketing.
7. To promote setting up of Hi-tech Agro projects in the State in Co-operative sector and help them for domestic as well as export marketing of their products.
8. To participate in & organise various exhibitions related to agriculture & Agril Marketing.
9. To give financial assistance at low interest rate to APMCs for implementing the agricultural produce pledge finance scheme.
10. To arrange for sending samples of agro produce of farmers to prospective foreign buyers and give the latest information regarding export to farmers & farmers associations. Also undertake commercial export of agro produce on behalf of farmers.
11. To study the potentialities for setting up various agro based industries in the State and to prepare the detailed project reports for the same.
12. Implement new techniques in farming on Talegaon Land..
13. To utilize V.H.T. plant and other supporting infrastructure facilities for the farmers, exporters & etc.
14. To help and guide the APMCs for getting the benefit of various State and Central Government schemes.
15. To guide the market committees for arranging their study tours in various parts of the country.
16. Publication & distribution of "Krushi Panan Mitra" Magazine & follow up for increasing the subscribers.
17. To Promote various Organization to implement "Farmers to consumer" scheme in various cities in the state.
18. To give due publicity to the various schemes of Marketing Board for the benefit of APMC, Farmers, Farmers organization etc.



19. To conduct soil testing & give training to farmers at National Institute of Post-Harvest Technology, Talegaon.
20. To give training to the staff of the Marketing Board.
21. To Set up Export Facility Centres in the States.
22. Organise training programs efficiently at HTC & formulate new programs regarding new techniques.
23. To Implement direct farmer to consumer scheme and work for its publicity and propaganda.
24. To prepare informative booklet on Agricultural Marketing.
25. To prepare Business Development Plans of the APMCs in the State.
26. To set up infrastructure for Agriculture Marketing under the RKVY scheme.
27. To develop the facility under the scheme of RKVY to APMC's from Nakshalgrast Division.
28. To develop Brands of Agricultural produce.
29. To include the Market Committees in E-NAM
30. To use Common Accounting System to all market Committees from Maharashtra.
31. Under the scheme of Producer to Consumer to implement the "Farmers Weekly Market" mission
32. To advise, help and guide to Farmer producer Company for marketing of agriculture produce.
33. To promote domestic trade through Farmer Producer Company without Stakeholder.
34. To develop market linkage with Exporter, Farmers, Farmers Group and Company for export promotion and to guide.
35. To encourage the exporter for " Horticulture Export Training Program"
36. To arrange the various training program with NIAM-Jaipur, Manage-Hyderabad, IIFT-New Delhi, DMI, VAMINICOM-Pune, ICM-Pune and to send APMC's and Board Officer & Employee to the training program which organized by this Institute.



## 2. Board of Directors

1	<b>Hon'ble Shri.Subhash Sureshchandra Deshmukh</b> Hon. Minister for Co-operation, Marketing & Textiles, Govt. of Maharashtra . Hon. Chairman, Maharashtra State Agriculture Marketing Board	<b>Chairman</b>
2	<b>Hon'ble Shri.Sadashiv Ramchandra Khot</b> Hon. State Minister of Agriculture and Horticulture, Marketing, Water Supply and Sanitation, Govt. of Maharashtra . Hon. Vice. Chairman, Maharashtra State Agriculture Marketing Board	<b>Vice-Chairman</b>
3	<b>Hon'ble Shri. Diliprao Mohite Patil</b> Hon. Chairman, Maharashtra State Market Committee's Co-operative Federation Ltd., Pune	<b>Member</b>
4	<b>Hon'ble Shri.Vijay Zade (IAS) (Upto 21/9/2018)</b> <b>Hon'ble Shri. Satish Soni,(from 21/9/2018)</b> Commissioner of Co-operation, Maharashtra State, Pune	<b>Member</b>
5	<b>Representative of National Bank of Agriculture and Rural Development (NABARD)</b>	<b>Member</b>
6	<b>Hon'ble Shri.Suhas Divse (from 8/2/2019)</b> <b>Hon'ble Shri. Sachindra Pratap Singh (upto 7/2/2019)</b> Commissioner of Agriculture, Maharashtra State, Pune	<b>Member</b>
7	<b>Hon'ble Shri. Bhavesh Kumar Joshi (upto 18/8/2018 )</b> Deputy Agricultural Marketing Advisor, <b>Hon'ble Shri.Gajendra Sing (From 16/8/2018)</b> Assistant Deputy Agricultural Marketing Advisor,	<b>Member</b>
8	<b>Hon'ble Mohan Uttamrao Ingale</b> Chairman, A.P.M.C., Dhamangaon , Dist. Amarawati Member, Maharashtra State Agriculture Marketing Board, Pune	<b>Member</b>
9	<b>Hon'ble Narayan Bajirao Patil</b> Chairman, A.P.M.C. Dondaicha, Dist. Dhule Member, Maharashtra State Agriculture Marketing Board, Pune	<b>Member</b>
10	<b>Hon'ble Shri. Bhausahab Bhagwan Gaikwad</b> Chairman, A.P.M.C. Atpadi, Dist, Sangli Member, Maharashtra State Agriculture Marketing Board, Pune	<b>Member</b>
11	<b>Hon'ble Shri Rupchand Ramkrushanji Kadu</b> Chairman, A.P.M.C Umred, Dist. Nagpur Member, Maharashtra State Agriculture Marketing Board	<b>Member</b>
12	<b>Hon'ble Shri. Anand Jogdand ( upto 19/9/2018)</b> <b>Hon'ble D.R.Taware, IAS (19/9/2018 to 27/2/2019)</b> <b>Hon'ble Dr.Kishor Toshniwal (From 27/2/2019)</b> Director of Agriculture Marketing, Maharashtra State Pune.	<b>Member</b>
13	<b>Hon'ble Shri. Sunil Pawar</b> Managing Director, MSAMB Pune Hon'ble Member Secretary	<b>Member Secretary</b>



### 3. Management

Sr.No	Name of Officer & Designation	Period	Section
1.	Shri. Sunil G. Pawar (Deputation)	-	Managing Director
2.	Shri. Deepak D. Shinde	-	General Manager
3.	Shri. D. D. Deshmukh, Deputy General Manager	--	Engineering
4.	Shri. M.E.Kadam Assistant General Manager		Agriculture Business Development
5.	Shri. A.P.Patil		PRO
6.	Shri. M. L. Lokhande, Assistant General Manger	--	Computer
7.	Dr. B.N. Patil Assistant General Manager,	-	Export & V.H.T. Vashi
8.	Shri M. P. Pawar, Assistant General Manager	--	B.D.P./ Project
9.	Shri. D. S. Patil ,Manager	-	Administration
10.	Smt. S.A. Tambhale, Law Officer, Shri. V.J. Rane, Law Officer	Up to 30/04/2018 From 01/05/2018	Law Officer
11.	Shri. J. M. Kokane, Manager	--	Fin. And Account
12.	Shri. S. P. Bajare, Manager	--	R.K.V.Y. Engg.-Estate
13.	Shri. B.G. Katore, Manager	--	APMC
14.	Shri. A..A. Autade, Manager	--	Pledge Loan Scheme (APMC)
15.	Shri K.S. Phatangare, Manager	--	Computer (Hardware)
16.	Shri V.V. Jagdale, Manager	--	Computer (Database)
17.	Shri T.S.Nangare, Manager	--	Sheti (Talegaon)



**Divisional Deputy General Manager – Divisional Assistant General Manager & Divisional Manager, District Agriculture Marketing Officer.**

Sr.No	Name of Officer	Period	Division
1.	Dr. Ashok S. Gardi, DGM Shri. S.S.Ghule, DGM (Additional Charge) Shri.P.B.Suryavanshi, DGM	Upto 28/05/2018 Upto 18/06/2018 From 18/06/2018	Pune
2.	Shri .D. D. Aher, DGM Shri.J.S.Aher, DGM	Upto 15/06/2018 From 15/06/2018	Nasik
3.	Ku. Shubhangi Gond, DGM	--	Latur
4.	Shri. L.B. Mundada , DGM	-	Amarawati
5.	Dr.B.N.Patil, DGM		Ratnagiri
6.	Shri A.J. Pawar, Additional Charge Shri. S.S.Ghule, DGM	Upto 25/06/2018 From 25/06/2018	Kolhapur
7.	Shri. M.N. Salunke-Patil , DGM Shri. G.C.Wagh, Additional Charge	Upto 28/05/2018	Aurangabad
8.	Shri. M.S.Gawale, Additional charge		Nagpur





## 4) Financial Position

### Sources of Income

As per provision of Sec.39 (L) of The Maharashtra Agricultural Produce Marketing (Development & Regulation) Act of 1963, sources of income of Maharashtra State Agricultural Marketing Board are Annual contribution received from Agricultural Produce Market Committees, Interest on the loan amount disbursed to the market committees and Interest received on bank deposits and other investments.

As per provisions of the Act such amount received is accounted under the head "The Agricultural Marketing Development Fund". After meeting the administrative expenditure and expenses on other developmental activities of the Marketing Board, the balance amount is utilized for disbursing in the form of loans to the various Market Committees to develop infrastructure facilities in their Main and Sub market yards.

The details of total funds received and its utilization during the year under report is as follows:

### Balance sheet as on 31/03/2019

(Rs.in Crores)

Sr.	Liabilities	Amount	Assets	Amount
1	Marketing Fund	446.72	Fixed & Current Assets	246.28
2	Bank OD	0.00	Investments	278.17
3	Current Liabilities	40.98	Cash & Bank Balance	39.16
4	Subsidy (APEDA & Other)	152.34	Closing Inventory	0.01
5	Marketing Extension Fund	7.33	Loans & Other Advances	13.65
6	Onion Export Development Extension Fund	48.47	Marketing Board Income Tax	0.81
7	RKVY Scheme Fund	4.23	Current Assets	153.51
8	Provisions	31.51		
	<b>Total</b>	<b>731.58</b>	<b>Total</b>	<b>731.59</b>

### Income & Expenditure as on 31/03/2019

(Rs. In Crores)

No.	Expenditure	Amount	Income	Amount
1	Establishment Expenses	15.50	Interest received on loans provided to APMC & Other	4.87
2	Administrative Expenses	6.95	Interest received on Investments	17.28
3	Export Promotion	0.28	Project Consultancy Fee	0.01
4	Development and Projects	0.91	Cold Storage Income	2.57
5	Depreciation	21.16	KrishiPanamitra (Contribution)	0.29
6	Provisions	0	Other Income	1.80
			Deficit as on 31.03.2017	17.98
	<b>Total</b>	<b>44.80</b>	<b>Total</b>	<b>44.80</b>



**BUDGET FOR THE YEAR 2019-2020**

**IN FLOW**

(Rs. In Crores)

No.	Particulars	Amount	Percentage %
1	Contribution	45.00	32.08
2	Loan recovery	45.00	32.08
3	Interest on loans	10.00	7.13
4	Interest on investments	19.00	13.54
5	Deposit Term Loan	10.00	7.13
6	Facility Center Income	6.58	4.69
7	Loans & Advances recovery	0.00	0.00
8	Other	4.71	3.36
	<b>Total</b>	<b>140.29</b>	<b>100.00</b>

**OUT FLOW**

(Rs. In Crores)

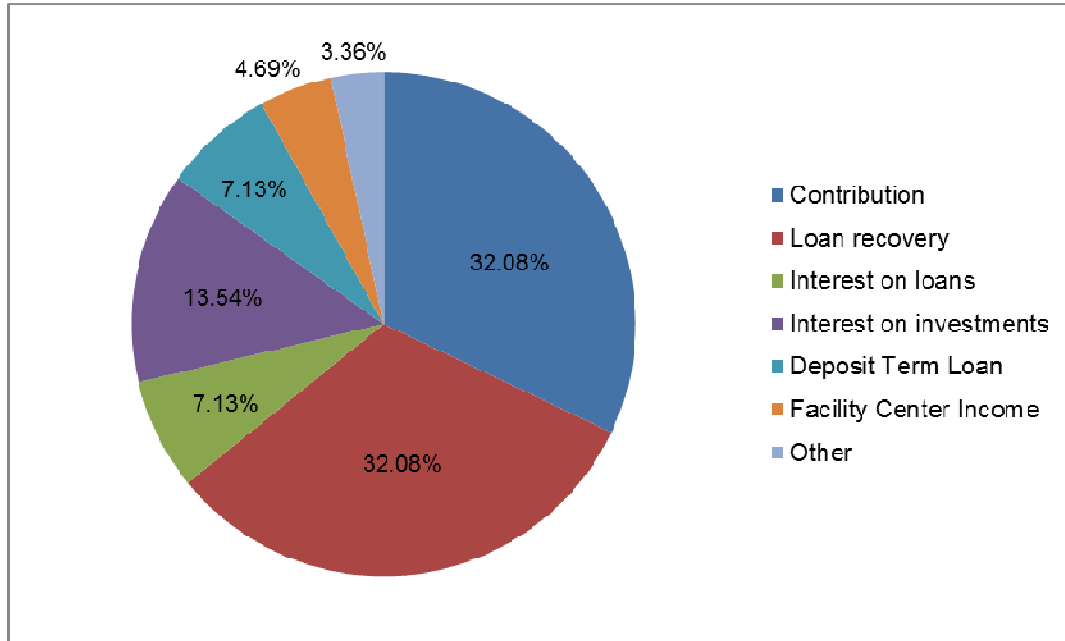
No.	Particulars	Amount	Percentage %
1	Loans disbursement to APMCs & Subsidy	85.20	35.05
2	Establishment, Administrative & Other revenue expenditure	33.67	13.85
3	Term Loan, Investment Fluctuation Fund, House Loan Advance	12.03	4.95
4	Capital expenditure (Head office, Export Facility Center, Computer & Other)	104.84	43.13
5	Export Promotion – Development Projects	7.33	3.02
	<b>Total</b>	<b>243.07</b>	<b>100.00</b>



**Budget – 2019-20**

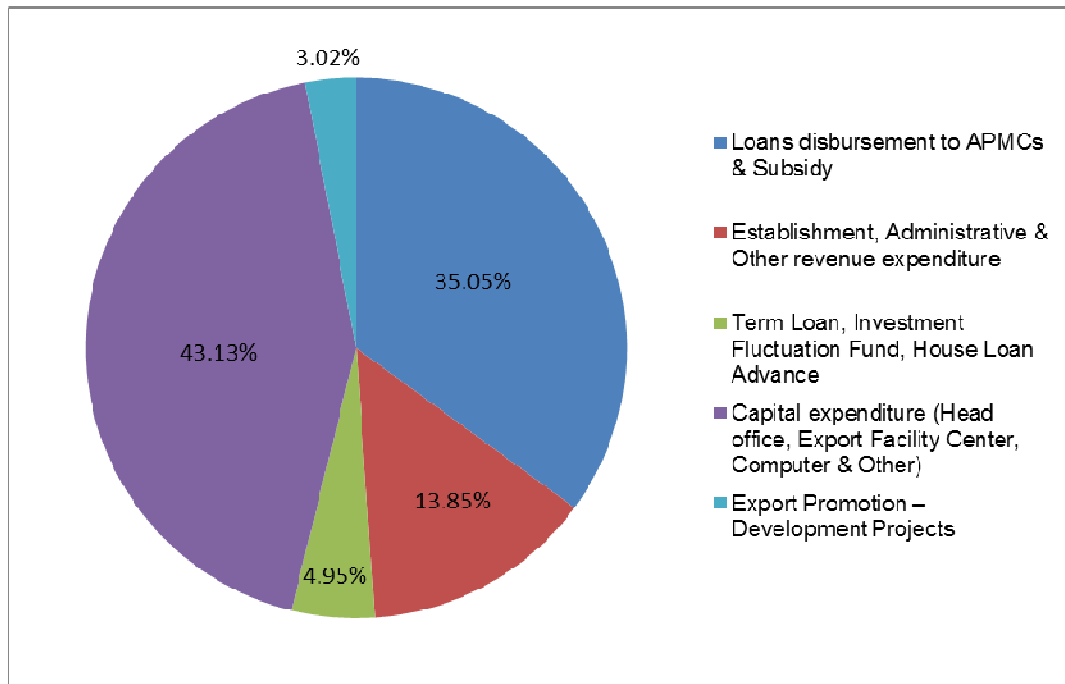
**Rupees Comes**

*Graph1*



**Rupees Goes**

*Graph2*





## 5 ) OTHER DEPARTMENTS

### A. Agricultural Produce Market Committees

In the Report Year 1 April 2018 to 31<sup>st</sup> March 2019, there are 306 Main Markets and 598 Sub-markets functioning in the state. The APMC's are functioning in all districts of the state. Division wise break-up of the APMCs functioning in the State is as follows:

Sr. No.	Division	Main Markets	Sub-Markets
1.	Ratnagiri	20	41
2.	Nasik	53	117
3.	Pune	22	68
4.	Aurangabad	36	65
5.	Latur	49	80
6.	Amrawati	55	91
7.	Nagpur	50	76
8.	Kolhapur	21	60
	<b>Total</b>	<b>306</b>	<b>598</b>

#### 1. Contribution:

As per provision of Section 37(2) of Maharashtra Agricultural Produce Marketing (Regulation) Act, 1963, the contribution was charged to 303 Market Committees on their total income for the year 2016-17.

(Amount Rs. In Lakhs)

As on 31/3/2017 Outstanding Contribution	Contribution Demand for 2017-18	Total Contribution	Contribution Received	Balance Contribution
1068.84	3917.61	4986.45	3464.34	1522.11

#### 2. Loans

##### Developmental Loans

MSAMB is disbursing long term and interim loans to the market committees for carrying out various developmental works in their main and sub-market yards. This includes items mainly as Land acquisition, Internal Roads, Road Asphaltting, Drinking water facility, Auction Platforms, Auction Sheds, Auction halls, Compound Wall, Gate and Watchman Cabin, Toilet Block, Electrification, Commercial Shopping Complex etc.

During the year under report, the MSAMB has disbursed loans amounting Rs.4,57,85,473/- to 6 Agricultural Produce Market Committees for undertaking various developmental works. The details are as follows;



### Term Loan

Sr. No.	Name of APMC	Date	Amount Disbursed	Purpose of the Loan
1	Pusad, Dist.Yavatmal	30-06-2018	800594	(2 <sup>nd</sup> Installment) Development Work under MACP Scheme.
2	Ashti, Dist.Wardha	05-09-2018	1483076	(1 <sup>st</sup> Installment) Sub-Market, karanja (gha.) & Talegaon Infrastructure & Productivity Facility under MACP Scheme.
3	Parola, Dist.Jalgaon	29-09-2018	6000000	Development work under MACP Scheme.
4	Tasgaon, Dist.Sangli	25-10-2018	30000000	(1 <sup>st</sup> Installment) Infrastructure of New Bedana Market & Farming Market.
5	Jintur, Dist.Parbhani	26-10-2018	2366521	(2 <sup>nd</sup> Installment) Development Work under MACP Scheme.
6	Mul, Dist.Chandrapur	13-11-2018	5135282	Development work under MACP Scheme.
<b>Total loan Disbursed (Term )</b>			<b>45785473</b>	

### Loan Interest Rate

The Interest Rate for long term & interim loan is 6% p.a. as per circular dated 9-03-2016 for all APMC's for their all development work.

### 3) Budget Approvals

As per provision of Section 38 of Maharashtra Agricultural Produce Marketing (Regulation) Act - 1963 the MSAMB has approved 287 APMCs year of 2019-20 Main budgets during year under report. MSAMB has also approved Supplementary Budgets of 148 APMC's during the year under report. Also, Re-appropriation Sheet of 81 market committees of 2017-18 have been approved / disapproved.

### 4) Market Fee of on purchase agricultural produce in the area of APMC's under Direct Marketing

Power delegated as per the section 59 of the Maharashtra State Agricultural Produce Marketing (Development & Regulation) Act 1963 the govt. of Maharashtra has given exemption from section no.7 & given permission to ITC Ltd, Cargill India Pvt. Ltd., Megasave Pvt. Ltd., Reliance Fresh Ltd. & Radhakrishna Foodland Pvt. Ltd, Aditya Birla Quadrangle Trading Services, Maharashtra Consumer Federation, Mahindra Shubhlabha. All these companies can purchase the Agricultural Produce directly from the farmers in the operational area of individual apmc with few condition. All these companies started huge purchase directly from farmers. Which help farmers to get better price. License for Direct Marketing of Agricultural Produce is granted to 1066 companies issued direct marketing in Maharashtra.

All these license holders companies deposited market fee on the purchase of Agriculture produce in the command area of APMC for the period of 01/04/2018 to 8/10/2018 with MSAMB total Rs.63,21,189/- is disbursed to concerned APMCs through NEFT & RTGS on their particular Bank Accounts.



## B) Export

Maharashtra State Agricultural Marketing Board (MSAMB) Export section has organized training programs at grassroots levels for post-harvest management of agro produce including precooling, cold storage, ripening, packaging, logistics etc., to increase the export worthy production and post-harvest management, with the support of horticulture department, cooperation department, agriculture universities, local APMCs and guidance from APEDA and NPPO, Government of India. MSAMB provides the basic export oriented infrastructure for sorting, grading, packaging, handling, storage etc. MSAMB supports local APMCs and cooperative societies to get the funding from central and state government to create the infrastructure in the state.

MSAMB undertake the policy to boost of the agro export from Maharashtra. By implementing schemes viz. searching importers and sending samples of fresh fruits, vegetables and processed products, participation in various national and international exhibitions and trade events, exploring new international markets etc. MSAMB provides the importing orders to the grower exporters as well as farmer groups for supply of material for export and also organizing buyer-seller meets. MSAMB's export facility centers has played very important role in exporting various agro produce like mango, pomegranate, banana, oranges, mango pulp, cashew, flowers, onion to USA, Japan, New Zealand, UAE, Australia, South Korea, Mauritius, Russia.

### MSAMB's Export Oriented Infrastructure

Government of India has declared Agri export zones (AEZ) in the state of Maharashtra for Alphonso mango, kesar mango, onion, oranges, banana, pomegranate, and flowers. For AEZ of alphonso mango, Kesar mango, onion, oranges, banana, pomegranate MSAMB has been appointed as a nodal agency for its implementation in the state. Being nodal agency, MSAMB has realized the need of the export oriented pack house and facility centers for fresh fruits and vegetables, to reduce the post-harvest losses and as per the demand from the importing countries of agricultural produce.

We are pioneer in the state for creation of common infrastructure for post-harvest management by establishing pre-cooling, cold storage, packing grading line, ripening chamber etc.

### Types of Export Facility Center

Sr.	Feature	Number
1.	Export Facility Center	21
2.	Fruit and Vegetable modern marketing Facility Center	20
3.	Flowers Export Facility Center	03
Total		<b>44</b>

**Maharashtra State Agricultural Marketing Board, Pune**  
**Annual Report, Year 2018-2019**



**Division wise list of export facility centers**

Division	Sr. No.	Name of Facility	Location	Project Components		processing (MTs)
Pune	1	Agro produce export facility center, Indapur Tal-Indapur, Dist Pune	Shivilianagar Indapur – Akluj Road, Tal-Indapur, Dist Pune	Handling Facility	10 MT/ hr	200 Banana
				Onion Storage Structure	500 MT	
				Exporter Shops	360 sq. mtr	
				Admin building	233 sq mtr	
	2	Fruits & vegetable Export Facility Center Indapur Tal-Indapur, Dist Pune	Shivilianagar Indapur – Akluj Road, Tal-Indapur, Dist Pune	Cold Storage	40 x 3 ( 120 MT)	140 Pomegranate, Banana
				Precooling	5 MT / Batch	
				Transformer	160 KVA	
				D.G.Set	100 KVA	
		Ice Making Unit		Ice Storage	40 MT	
				Ice Tank	5 MT / Day	
	3	Banana export Facility Center Indapur Tal-Indapur, Dist Pune	Agricultural produce market committee, Shivilianagar Indapur – Akluj Road, Tal-Indapur, Dist Pune	Pre cooling	5 MT/ Batch	-----
				Cold storage	25 MT	
				Ripening chamber	25 MT (4 nos)	
				Two Packhouse Walchandnagar and Akluj)	4885 sq. feet each	
				D.G.Set	175 KVA	
	4	Grapes and Pomegranates export facility Center, Baramati Tal- Baramati Dist Pune	Jalochi, Tal- Baramati Dist Pune	Pre cooling	5 MT / Batch	737.92 MT Mango & Pomegranates
				Cold storage	25 Mts (2 nos)	
				Packhouse	4035 sq.feet	
				Handling Facility	1.5 MT/ hour	
				D.G.Set	125 KVA	
	5	Flower export Facility center, Talegaon Dabhade Tal – vadgaon maval Dist- Pune	MIDC, Floriculture park, Talegaon Tal – vadgaon maval Dist- Pune	Pre cooling	5 MT / Batch (2 nos)	362.7 Rose stems
				Cold storage	25 MT (4 nos)	
				Packhouse	6004 Sq feet	
				D.G.Set	200 Kva	
Transformer				200 Kva		
6	Export facility center, Talegaon Dabhade Tal – vadgaon maval Dist- Pune	Horticulture Training Center, Talegaon Dabhade , Tal – vadgaon maval Dist- Pune	Pre cooling	5 MT / batch	90 onion	
			Cold storage	50 MT		
			Packhouse	800 sq feet		
Kolhapur	7	Pomegranate and Grape export facility Center , Atpadi Dist-Sangali	Agricultural produce market committee , Atpadi , Tal Atpadi , Dist Sangali	Pre cooling	5 MT/ Batch	100.4 MT Grapes & Pomegranate
				Cold storage	25 MT (2 Nos)	
				Packhouse	2000 Sq feet	
				D.G.Set	200 Kva	
				Transformer	200 KVA	
	8	Flower export Facility Center, Satara, Tal-Satara dist. Satara	MIDC Satara Tal- Satara dist. Satara	Pre cooling	5 MT/ Batch (2 nos)	----
				Cold storage	25 MT (4 nos)	
				D.G.Set	200 KVA	
				Transformer	315 KVA	



Ratnagiri	9	Alphonso Mango export facility center, Nachane Tal –Ratnagiri dist- Ratnagiri	Shantinnagar , Nachane Tal –Ratnagiri dist- Ratnagiri	Pre cooling	5 MT / 6 hrs	62.11 MT Mango coconut
				Cold storage	25 MT	
				Ripening Chamber	5 MT	
				Packhouse	6000 sq feet	
				Handling System	1.5 MT / hrs	
				Plastic crates	800 nos	
				D.G.Set	100 Kva	
				Transformer	160 Kva	
	10	Alphonso Mango export facility center, Jamsande Dist Sindhudurg	Jamsande , Tal Deogad Dist Sindhudurg	Pre cooling	5 MT / 6 hrs	35.67 Mango & mango Pulp
				Cold storage	25 MT	
				Ripening Chamber	5 MT	
Packhouse				6000 sq feet		
Handling System				1.5 MT / hrs		
Plastic crates				900 nos		
D.G.Set				100 Kva		
Transformer				160 Kva		
11	Irradiation facility center, Vashi Navi Mumbai	Sector 19 , opposite to Grain market gate no 2 , Vashi Navi Mumbai	Radiation source	Cobalt-60	2229.67 Mango, Pet Feed & Spices	
			Source strength	500 kCi		
			Radiation Unit (Mango)	5 MT/ Hr		
			Cold Storage	76 MT		
			D.G.Set	500 KVA		
			Transformer	500 KVA		
12	Vegetable processing facility, Vashi Navi Mumbai	Sector 19 , opposite to Grain market gate no 2 , Vashi Navi Mumbai	Pre cooling	5 MT/ Batch	2232.438 Fruits & Vegetable	
			Cold storage	98 MT		
13	Vapour heat treatment facility, (VHT), Navi Mumbai Vashi	Export building, sector 19, APMC, Vegetable Market, Vashi , Navi Mumbai	VHT Machine	1.5 MT/ batch	2233.692 MTs Fruits & Vegetable	
			Aluminium Palets	12 Nos		
			Cold storage	100 MT		
			Packhouse	4000 sq feet		
			Handling System	1.5 MT/ hour		
			Plastic crates	432 nos		
			D.G.Set	125 KVA		
			Transformer	500 KVA		
Nashik	14	Onion, Grapes, Pomegranates export facility center , Kalvan Tal Kalvan Dist -Nashik	A/p- Bhendi Tal- Kalvan Dist -Nashik	Precooling	5 MT / Batch	553 MT Onion Storage
				Coldstorage	50 MT	
				Packhouse	4350 sq mtr. ( 2 Nos)	
				Handling system	2 MT/ hrs	
				Onion Storage	400 MT	
				Weigh bridge	60 MT	
				Staff quarter	2 x 1 BHK	
				Plastic crates	1000 Nos	
				D.G. set	160 KVA	
	15	Onion export Facility Center , Chandwad Tal Chandwad, Dist – Nasik	APMC, Chandwad , Tal- Chandwad, Dist – Nashik	Precooling	5 MT/batch	3861 MTs (Onion)
				Coldstorage	50 MT	
				Packhouse	4765 sq. feet	
				D.G.Set	160 kva	
				Transformer	160 kva	
				Onion Storage structure	350 MT	
				Plastic crates	500 nos	
16	Flower export	APMC, Dindori ,	Precooling	5 MT / Batch	3861.67	





		Facility Center Mohadi Tal - Dindori, Dist – Nashik	Sub Market,yard mohadi , Gat No 1286, Tal - Dindori, Dist – Nashik		(2 nos) Coldstorage 100 MT Packhouse 6004 sq feet D.G.Set 200 KVA Transformer 200 KVA	MTs (Grapes)
	17	Banana export facility center, Savda. Tal- Raver Dist- Jalgaon	Apmc sub market yard Savada Tal- Raver Dist Jalgaon	Precooling Coldstorage Ripening chamber Packhouse Handling system Plastic pallets Weigh bridge Staff quarter D.G.Set Transformer	5 MT/ batch 25 MT 25 MT 5700 sq feet 2 MT/hr 150 Nos 60 MT 2 x 1 BHK 140 KVA 160 KVA	1202.6 MTs Banana
	18	Fruits and vegetables export facility center, Khadkewake, Tal Rahta Dist Ahmednagar	A/P Khadkewake Tal- Rahta Dist - Ahmednagar	Precooling Coldstorage Packhouse Handling line D.G.Set Transformer	5 MT / Batch 150 MT 6964 sq feet 2 MT/ hr 200 KVA 315 KVA	-----
Auranga bad	19	Kesar mango export facility center, Jalna. Dist- Jalna	APMC Market yard , Jalna Dist- Jalna	Precooling Coldstorage Ripening chamber Packhouse Handling system Waxing unit Fire fighting system Plastic pallets Plastic crates D.G.set Transformer	5 MT / Batch 50 MT 5 MT/ Batch 6000 sq feet 1.5 MT/hr   150 nos 372 Nos 140 KVA 160 KVA	----
	20	Banana export Facility center , Vasmat. Dist- Hingoli	Gat No. 167, Taluka seed multiplication center, Tal- Vasmat Dist-Hingoli	Precooling Coldstorage Ripening Chamber Packhouse	5 MT / Batch 25 MT 25 MT 5700 sq feet	----
	21	Kesar mango export facility , Beed . Tal- Beed Dist - Beed	APMC, Beed , Village Bahirwadi , Tal- Beed Dist Beed	Pre cooling Coldstorage Ripening chamber Packhouse D.G.set Transformer	5 MT / Batch 50 MT 10 MT 3875 sq foot 160 KVA 160 KVA	72.4 Apples,
Latur	22	mango and pomegranates export facility center, Latur Tal- Latur Dist- latur	MIDC, Latur Plot no D-1/1 New MIDC ,Near Warehouse Godawn, Barshi Road Tal- latur Dist- latur	Pre cooling Coldstorage Packhouse Ripening chamber Handling System Weigh bridge Plastic crates Staff quarter D.G.Set	5 MT/ Batch 100 MT 5700 sq feet 25 MT 2 MT/ hr 60 MT 1000 Nos 2 x 1 BHK 250 KVA	340 MTs ( papaya, lime, coriender Musk melon)

**Maharashtra State Agricultural Marketing Board, Pune**  
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Amravati	23	Orange export facility, center Varud Tal- varud Dist- Amravati	MIDC.Varud Dist Amravati	Pre cooling	5 MT/Batch	65 MT Orange
				Coldstorage	25 MT	
				Grading line	2 MT/ hr	
				D.G.Set	160 KVA	
					30 KVA	
				Transformer	160 KVA	
				Weigh bridge	60 MT	
Staff quarter	2 x 1 BHK					
Nagpur	24	Orange export facility center, Karanja Ghadge Tal- Karanja Ghadge Dist Wardha	Karanja Ghadge Tal- Karanja Ghadge Dist Wardha	Pre cooling	5 MT / Batch	396.2 MTs Orange
				Cold storage	25 MT	
				Packhouse	3300 sq feet	
				Handling system	2 MT/ hr	
				Waxing unit		
				Plastic crates	7000 nos	
				Weigh b ridge	60 MT	

**Modern Marketing Facility Centers for Fresh Fruits & Vegetables (20)**

Division Name	fruits and vegetables modern facility centers	Components and Capacities	Capacity utilization (MTs)
Pune	Fruits and vegetables modern marketing facility center, Shail Pimpalgaon Tal. Khed Dist. Pune	Cold Storage - 25 M.T. Precooling – 5 M.T./Batch Pack House Area 107.30 meter 1155 Sq.ft.	207.68 MT Veg
	Fruits and vegetables modern marketing facility center, Barshi, Dist. Solapur	DG set -100kva Anti room- 42 cu. meter	-----
Kolhapur	Fruits and vegetables modern marketing facility center, Masur, Tal. Karad, Dist. Satara	Plant Room – 39 cu. meter Office- 32 cu. Meter Store room -17.30 cu. Meter	288.00 MT babycorn & Vegetable
	Fruits and vegetables modern marketing facility center, Mhaswad, Tal :- Man Dist. Satara	Input Shop – 3.54 cu. Meter Internal Road compound wall , outer electrification, Plastic crate	-----
	Fruits and vegetables modern marketing facility center, Talsande, Tal:- Hatkanagale Dist. Kolhapur		-----
Ratnagiri	Fruits and vegetables modern marketing facility center, Palghar, Tal:- Dist Palghar		-----
Nashik	Fruits and vegetables modern marketing facility center, Thangaon, Tal-Sinnar Dist-Nashik		125 MT Onion
	Fruits and vegetables modern marketing facility center, Loni, Tal. Rahata Dist. Ahmednagar		-----
	Fruits and vegetables modern marketing facility center, Shirpur, Tal:- Shirpur Dist. Dhule		-----
	Fruits and vegetables modern marketing facility center, Padalsa, Tal- Yawal, Dist. Jalgaon		-----
Aurangabad	Fruits and vegetables modern marketing facility center, Karmad,		-----



	Dist. Aurangabad		
	Fruits and vegetables modern marketing facility center, Tirthpuri, Tal- Ghansawangi, Dist. Jalana		-----
	Fruits and vegetables modern marketing facility center, Kalamnuri, Dist. Hingoli		-----
Amaravati	Fruits and vegetables modern marketing facility center, Chandur railway Dist. Amravati		480.7 MT Veg. (Bhendi)
	Fruits and vegetables modern marketing facility center, Deulgaon Raja Dist. Buldhana		-----
Latur	Fruits and vegetables modern marketing facility center, Ardhapur , Tal Ardhapur, Dist Nanded		1140 MTs Banana
	Fruits and vegetables modern marketing facility center, Majalgaon, Dist. Beed		-----
Nagpur	Fruits and vegetables modern marketing facility center, Bhivapur, Tal Bhivapur, Dist. Nagpur		-----
	Fruits and vegetables modern marketing facility center, Mohadi, Tal. Tumsar, Dist. Bhandara		-----
	Fruits and vegetables modern marketing facility center, Pulgaon Tal Devali Dist. Wardha		-----

### **1) Vegetable Processing Center (VPF), Vashi**

European Union has imposed restrictions on imports from India importing mango and five vegetables. On this backdrop, Agriculture Marketing Board has taken the initiative and in collaboration with Apeda and Agriculture Produce Market Committee, Mumbai, the Vegetable Process Center has been set up by the Agriculture Marketing Board at Vashi. Hot water process is available on the facility for mango, okra, chilli, brinjal and other vegetables. Also, pre-cooling and cold-storage facilities set up at the facility. This facility has been specially important for the promotion of vegetable in European countries. Also, this facility provides hot water process required for mango exports in the USA. This facility is used by private exporters, farmers and co-operatives to export their goods.

### **2) Irradiation Facility Center, Vashi, Navi Mumbai**

Market access to Indian mangoes opened in the year 2006 with the condition of irradiation on mangoes. BARC's irradiation facility at Lasalgaon was not feasible for exporters due to transportation issue, hence considering exporter's demand and guidance by APEDA, MSAMB established Irradiation Facility Center (IFC) at Vashi, New Mumbai with the financial assistance from RKVY, APEDA and MSAMB's own investment. This facility has been approved by DAE and AERB. The United State Department of Agriculture – Animal and Plant Health Inspection Services (USDA-APHIS) has accredited this facility for export of mangoes in year 2016. Facility has



been made operational in the year 2016. This facility is planning to process Pomegranate for export to Australia by sea in coming year. Also, this facility has been certified for mango exports in Australia from 2017.

### **3) Vapour Heat Treatment Facility Center, Vashi, Navi Mumbai:**

This is a unique integrated export facility center established by Maharashtra State Agricultural Marketing Board (MSAMB) in the year 2002 with assistance from Agricultural and Processed Food Products and export development authority (APEDA). This facility is situated in the heart of fruits and vegetable market Vashi, New Mumbai. The aim behind the setting up of this pioneer unit is to cater the need of fresh fruits and vegetables exporters and to educate the people who are engaged in this field. In this machine the fruit (mangoes) temperature rises up to 47.5 °C to achieve the complete disinfestations of fruit fly which is a mandatory process for export of mangoes to Japan. The capacity of Vapour Heat Treatment is 1.5 MT per batch.

### **Farmer's Workshop / Training / Buyer seller Meet: -**

Sr.	Division	Subject	Date	place
1	Ratnagiri	Mango Export	31.10.2018	Regional Fruit Research Center, Vengurla Sindhudurg
2		Mango Export	02.11.2018	Alpabachat House Ratnagiri
3		Organaization of Horticulture Export Training Course jointly by Marketing Board and Agriculture Department	25.02.2019 to 01.03.2019	Ratnagiri
4		Organaization of Horticulture Export Training Course jointly by Marketing Board and Agriculture Department	04.03.2019 to 02.03.2019	Khopoli district Raigad
5		Organizing a Buyer seller meet in association with APEDA and Agriculture Department	25.02.2019	Vengurla district Ratnagiri
6		Organizing a Buyer seller meet with APEDA and Agriculture Department	27.02.2019	Ratnagiri
7	Aurangabad	Production and Export of Pomegranate	15.12.2018	Fruit and Vegetable Modern Facilities Center, Karmad Dist. Aurangabad
8	Pune	Banana Production and Export Promotion	11.01.2019	Kandar Tai- Karmala dist- Solapur
9	Kolhapur	Exportable Banana Production and Export Promotion	18.01.2019	Fruit and Vegetable Modern Facility Center, Talasand Dist. Kolhapur



10	latur	Banana Production and Export	21.02.2019	Fruit and Vegetable Modern Facility Center, Ardhpur Dist. Nanded
11	Amravati	Fruits / Vegetable Crop Workshop	28.03.2019	Agricultural Produce Market Committee, Mangalपुरi district Washim
12	Export department	One-day seminar for agricultural export policy of the Government of India	2.02.19	Vaikunthbhai Mehta Government Development Academy, Baner, Dist. Pune
13		One-day seminar for agricultural export policy of the Government of India	8.03.19	YASHADA, PUNE

**Subsidy Scheme for export of agriculture commodities by sea route-**

Transport Subsidy of Rs. 30,000/- for export of agriculture commodities by sea route container to newly opened countries.

In order to boost the export of agriculture commodities grown in Maharashtra state, a proposal was under consideration of Maharashtra state Agriculture Marketing Board for financial assistance to Cooperative Society, Farmer Producer group, company, firm, exporter, farmer for direct export of fruits and vegetables (excluding grapes), if it is exported through sea route by container. Therefore a Transport Assistance Scheme has been launched as per the MSAMB's Board Meeting No. 134 dated 2nd July, 2018. It has decided to reserve a fund of Rs. One Crore for the scheme.

This scheme is launched in order to increase the involvement of Cooperative Societies and Farmer Producer Companies in agriculture export.

The Cooperative Society and Farmer Producer Company who will export agriculture commodity to the destinations mentioned in the following table, will be eligible for getting Rs. 30,000/- per container (20 feet/40 feet) as subsidy. The maximum subsidy per beneficiary will be Rs. 1 Lakh per year. The financial provision for the scheme for the period from 2nd July, 2018 to 30th June, 2019.

**Country and destination for Transport Assistance Subsidy Scheme:**

No	Country	Commodity
1	USA	Mango, Pomegranate
2	Australia	Mango, Pomegranate
3	South Korea	Banana, Mango
4	Kazakhstan (via Bandar Abbas Port)	Mango
5	Afghanistan (via Bandar Abbas Port)	Banana, Onion
6	Iran	Banana, Mandarin, Mango
7	Russia	Banana, Mango
8	Mauritius	Onion, Mango
9	Latvia (via Rega Port)	Vegetables and Onion

**Terms and conditions of the scheme:**



The terms and conditions of the Transport Assistance Subsidy Scheme are as under:

- It is mandatory that the Co-operative Society , Farmers' Producer Company, company, firm, exporter, farmer should directly export the agri. produce by sea route container.
- The beneficiary of the scheme will be the Co-operative Society , Farmers' Producer Company, Company, Firm, Exporter, Farmer registered in Maharashtra.
- The applicant, Co-operative Society or Farmers' Producer Company shall submit the application in prescribed format along with the required documents and the bills of the container supplier company.
- The scheme is eligible for specified countries and corresponding commodities only.
- The scheme is not eligible for the traders/exporters working on behalf of Co-operative Society.
- The Co-operative Society or Farmers' Producer Company shall apply for the said scheme, only after receipt of the payment of the exported goods, so that non-receipt of the payment of the consignment due to quality issues will be not eligible for the benefit of the scheme.
- The scheme will not be eligible for exporting sample of agro produce.
- Managing Director, MSAMB is authorized to approve, partially approve or reject the application for subsidy and it will be bind on the applicant.
- The validity of the scheme is 2nd July, 2018 to 30th June, 2019 for export by sea route container for the specified agri. produce and destinations decided by MSAMB.

**Mandatory documents required for the eligibility of the transport subsidy scheme:**

- Application in prescribed format.
- Invoice copy of Shipping bill
- Container freight receipt
- Bank Realization Certificate showing credit of foreign exchange.

**Horticulture Export Training Course for progressive, farmers & entrepreneurs -**

To develop the new entrepreneurs in agro export, "Horticulture Export Training Course" a residential course of 5 days, on chargeable basis (for residential Rs.10,148/- per participant, Rs.8,850/- for nonresidential participant & Rs.7,670/- for ladies participant) is being organized monthly.

**The subjects covered under this program are as follows:-**

Fruits and vegetables export opportunities and MSAMB's Role

1. Export procedure, License, registrations, certifications and insurance.
2. Overview of invoice, packing list and other documents
3. Study of product potential, Harmonized system code, and International status
4. Quality parameters, Phytosanitary standards, AGMARK standards, TRACENET, MRL, PHI etc.
5. Packing Standards , Packaging, Air and Sea shipments, role of CHA.
6. Agricultural commodities transport and supply system (Domestic and International)
7. Terminologies – UCPDC, Banking procedure, Payment risks
8. Schemes of Government – APEDA, RKVY, MEIS for exporters
9. Export certification – (Good agricultural practices , HACCP)



10. Need of export facility centres (PC, CS, RC, HWIT, VPF, VHT, IFC)
11. Special process for fruits and vegetables.
12. Business opportunities due to contract farming and Model act provisions.

In the year 2018-19, twelve batches have been organized and trained around 323 participants.



## C) Project

### 1. Project Consultancy Division

Marketing Board offered consultancy to the APMCs and Co-operative and received an excellent response. This led to the foundation of full-fledged project consultancy division and it is established as 23rd July 2003.

The Project Consultancy Division is providing various types of services such as preparation of Detailed Project Report (DPR) to Agriculture Produce Market Committee, Co-operative Societies and Private Industry and Appraisal of Project Reports received from Directorate of Marketing, Government of Maharashtra. It also prepares Project Reports for Export Facility Centers to be erected by MSAMB and submit for subsidy from RKVY and APEDA.

At present the consultancy division is providing consultancy services to agro processing projects. Project Consultancy Division is having project in hand valued at an estimated cost of Rs.240 Crores.

### 2. Proposed projects in the State

#### A. Rashtriya Krushi Vikas Yojana (RKVY)

Project department has submitted two Project Reports to avail subsidy under RKVY Scheme and list is as below:

1. Setting up of Godowns in 108 APMCs for implementing Agriculture produce Pledge Loan Scheme in the State. The estimated project cost is Rs. 109.83 Cr. The Project is approved and sanctioned Subsidy of Rs. 41.86 Cr.
2. Setting up of Grain Cleaning Machines in 31 APMCs in the State. The estimated Cost of the project is Rs. 20.21 Cr. The Project is approved and sanctioned Subsidy of Rs. 5.05 Cr.

#### B. Trade Infrastructure for Export Scheme (TIES)

The project department has submitted two proposals to avail 50% subsidy under TIES scheme of Commerce and Industry Department of Government of India.

1. Khed Value Chain Project, Khed, Dist. Ratnagiri - Project cost is Rs. 11.44 Cr.
2. Fruit and Vegetable Export, Processing and Blast Freezing Center, Walva, Dist. Sangli - Project cost is Rs. 26.98 Cr.





### **3. Terminal Market**

Central Government has decided to set up Modern Terminal Markets in the State under Public-Private Partnership Model (PPP model). The location selected in the State are Mumbai (Thane), Nashik and Nagpur. The estimated cost is as below.

<b>Sr.</b>	<b>Terminal Market</b>	<b>Estimated Project Cost (Rs Crore)</b>
1	Mumbai (Thane)	200-250
2	Nashik	60
3	Nagpur	70

A State Level Committee has been set up by the Government of Maharashtra under the Chairmanship of Hon'ble Minister for Marketing. The Principal Secretary (Co-operation and Marketing) is the Nodal Officer and the Director of Marketing, Maharashtra State is the Additional Nodal Officer for this Terminal Market. The proposed terminal markets will be implemented in a Public Private Partnership (PPP) mode and would operate on a Hub-and-Spoke Format. Terminal Markets would be built, owned and operated by the selected Private Enterprise (PE) through Competitive Bidding process. A floor subsidy of 25% of respective project cost will be offered to private entrepreneur for setting up Terminal Market Complex. However, during competitive bidding, all bidders will be eligible to quote bid subsidy from 25% up to 40% of their respective project cost with maximum subsidy of INR 50 crores.



## **D) Engineering**

Agricultural Produce Market Committees are undertaking various development works / constructions like offices, warehouses, roads, water supply, water dispensation arrangements, Compound Wall, Water supply, Toilet block, Auction hall, Gutter, Roads, Canteen, Farmers Rest House and productive works such as Godowns, Cold Storages, Cattle Markets etc. under their own funds or through various schemes of State and Central Government. The technical scrutiny of the loan proposals and loan utilisation statement of APMC's for such various development works in the market yard and for the development works under state/central government's Schemes is undertaken by the Engineering Department

In the report year (2018-2019), the details of various works done by the Engineering Department are as follows;

**A) During the report year, The Engineering section of MSAMB worked for technical scrutiny of loan proposals & construction proposals of the following 12 Agricultural Produce Markets Committees**

- (1) Hinganghat, Dist. Wardha, (2) Tiroda, Dist. Gondia, (3) Gondia, Dist. Gondia  
 (4) Dhamangaon railway, Dist. Amravati, (5) Chandwad, Dist. Nashik, (6) Kej, Dist. Beed, (7) Lassalgaon, Dist. Nashik, (8) Shegaon, Dist. Buldhana, (9) Tumsar, dist. Bhandara, (10) Ulhasnagar, Dist. Thane, (11) Tasgaon, Dist. Sangli, (12) Indapur, Dist. Pune.

i.

**B) Construction of Facility Center**

<b>Sr.No.</b>	<b>Name of the project</b>	<b>Project cost (Rs lakhs) (Other than GST)</b>	<b>Present status of the project</b>
1	Modern Fruit and Vegetable Export Facility Center, Jamghe, Ta. Khed Dist. Ratnagiri	892.28	Work in progress.

**C) Work regarding implementation of sanctioned projects under under Rashtriya Krushi Vikas Yojana and e-NAM**

- 1) Basic infrastructure Development Project of Agricultural Produce Market Committee, Karjat District Ahmednagar –  
 Basic Infrastructure Development Project at Agricultural Product Market Committee, Karjat Dist. Ahmednagar's has been approved on dt.15/12/2017 in RKVY's 24th SLSC meeting. The financial plan for the implementation of this project is as follows;



(Rupees Crores)

<b>Basic Infrastructure Development Project at Agricultural Produce Market Committee, Karjat District Ahmednagar</b>	<b>Total Project Cost</b>	<b>RKVY Subsidy</b>	<b>Self-Investment by APMC</b>	<b>Financial Institutions / MSAMB's loan</b>
	100%	25%	22%	53 %
Various development works in the Karjat APMC main market, Karjat and Sub-market Rashin and Mirajgaon under RKVY	2.46	0.62	0.54	1.30

In order to implement this project, necessary follow-up has been done by Engineering section for various administrative sanctions.

- 2) Basic infrastructure Development Project of Agricultural Produce Market Committee, Jamkhed, District Ahmednagar:  
Basic Infrastructure Development Project at Agricultural Product Market Committee, Jamkhed, Dist. Ahmednagar's has been approved on dt.15/12/2017 in RKVY's 24th SLSC meeting. The financial plan for the implementation of this project is as follows.

(Rupees Crores)

<b>Basic Infrastructure Development Project at Agricultural Produce Market Committee, Jamkhed District Ahmednagar</b>	<b>Total Project Cost</b>	<b>RKVY Subsidy</b>	<b>Self-Investment by APMC</b>	<b>Financial Institutions / MSAMB's loan</b>
	100%	25%	22%	53 %
Various development works in the Jamkhed APMC Main market, Jamkhed and Sub-market Kharda under RKVY	3.23	0.81	1.35	1.07

In order to implement this project, necessary follow-up has been done by Engineering section for various administrative sanctions.

- 3) Installations of Grain cleaning and grading units at 86 Market Committees in the State of Maharashtra

The Grain Cleaning and Grading Machine facility in APMCs will facilitate to farmers for cleaning and grading their agricultural produce and thereby to achieve better price for their produce. Considering this, the proposal was submitted to the RKVY scheme by MSAMB for setting up of new Grain Cleaning and Grading units in 31 APMCs of the state where grain arrival Quantum is more.

The new grain cleaning and grading units of two metric tons per hour capacity will be installed in these APMCs under RKVY scheme. This project is approved in the 24th SLSC meeting of RKVY held on 15/12/2017. For implementation of this project the MSAMB has been appointed as the Nodal Agency by Govt. of



Maharashtra vide its GR dated 04/09/2018. Similarly, under the e-nam scheme of the Government of India, 55 Agricultural Produce Market Committees in the State has been selected for setting up of grain cleaning and grading units with the capacity of 2 Metric Tonnes per hour as per Govt. of India letter dated 24/09/2018. The financial plan of these two projects is as follows.

(Rupees Crores)

Grain cleaning and grading Unit Project (Capacity 2 metric ton per hour)	Total Project cost	RKVY/e-NAM Subsidy	Investment by MSAMB	Self-Investment by APMC/ MSAMB's loans
RKVY : 31 APMC	21.69	5.05	3.50	13.14
e- Nam : 55 APMC	38.59	18.64	--	19.95
<b>Total</b>	<b>60.28</b>	<b>23.69</b>	<b>3.50</b>	<b>33.09</b>

The total project cost for the above 2 projects is Rs. 60.28 crores and the total subsidy of Rs. 23.69 crore has been approved by RKVY and e-NAM. For these projects the amount of Rs. 3.50 crores will be invested by MSAMB and the remaining amount of Rs. 33.09 crores will be invested by APMC's from their own funds. If necessary the loan will be made available to these APMC's at the rate of 3% per annum by the MSAMB. The implementation of these projects has started by the MSAMB. After completion of the project, the grain cleaning and grading units will be handover to the concerned APMC's.

#### 4) Construction of 108 Godowns in APMCs in Maharashtra

The project of construction of 108 Godowns in 108 APMCs in the State is sanctioned in the 25th SLSC meeting of RKVY held on dt.25/07/2018. The purpose of construction of these godowns is to use these godowns as storage of agricultural produce under the Farmers Pledge Loan Scheme and Minimum Support Price Purchase Scheme of Govt. of India.

Under the project, 108 godowns will be constructed in 108 APMCs. Each godown is of the capacity of 1000 metric tonnes. Total expenditure of this project is Rs. 116.46 crores. Out of this expenditure 36% subsidy of Rs. 41.86 crores has been sanctioned by the RKVY Scheme. In this project, Rs. 23.19 crores will be invested by MSAMB and the remaining amount of Rs. 51.41 crores will be invested by APMC's from their own funds. If necessary the loan will be made available to these APMCs at the rate of 3% per annum by MSAMB.



The financial plan of this project is as follows.

**(Rupees Crores)**

RKVY Godown project	Total Project cost	RKVY Subsidy	Investment by MSAMB	Self-Investment by APMC/ MSAMB's loan
	100%	36%	20%	44%
Construction of a total 108 godowns (Capacity of 1000 metric tonnes each) in 108 APMC's in the state of Maharashtra	116.46	41.86	23.19	51.41

For implementation of this project the Govt. of Maharashtra has appointed MSAMB as Nodal Agency vide its GR dated 12/10/2018. The implementation of this project has been started by the MSAMB. After construction of godowns, these godowns will be handover to the concerned APMC's for the use. Under this scheme the storage capacity of 1,08,000 Metric Tonnes will be created in the State.



## E) Computer (IT)

### 1. MARKNET Project

MARKNET (Market Network) is network of computerized APMCs in the State. Objectives are to compile market arrivals, prices data & dissemination of the same and bring the effectiveness and transparency in the functioning of APMCs, for benefit of farmers. Computer set with internet facilities has been provided free of cost to 300 Main markets and 66 sub yards. Daily arrival and price data is being compiled through MSAMB website ([www.msamb.com](http://www.msamb.com)) and further disseminated.

MSAMB email facility has been provided to all APMCs. The Correspondence and information exchange between MSAMB and APMCs is being made through email. This has reduced the time and expenditure required for exchanging information.

### 2. National Agriculture Market (eNAM) Scheme

The Central Government has started electronic National Agricultural Market (eNAM) scheme based on the concept of one market at national level for sale of agricultural commodities. An e-Trading platform has been made functional for the implementation of eNAM. The Central government has appointed SFSC as an implementing agency for eNAM. SFSC has appointed service provider for implementation eNAM in the country. eNAM scheme has started from 14 April 2016. The Central government has accomplished objective of connecting 585 mandies of 16 States including Maharashtra and 2 union territories till March 2018. This scheme has been implemented in 60 APMCs of Maharashtra in two phases. The first phase has been started from November 2016 and the second phase from January 2018. The functionality of eNAM is – in gate entry, lot management, assaying, eAuction, weighment, online payment and exit gate entry. 30 APMCs of phase-1 have started in gate entry, assaying, eAuction and ePayment. Whereas 30 APMCs of phase-2 have started in gate entry.

#### Status of eNAM as on 31<sup>st</sup> March 2019

##### Phase-1 (30 APMCs):

- 30 APMCs started eAuction. Quantity 41 Lakhs Qtl. and Value Rs. 1400/- Cr.
- Assaying Labs established in 30 APMCs, total 1,46,773 lots assayed.
- 23 APMCs have started ePayment. Total amount Rs. 37.90/- Cr.
- Registration of Farmers 7,04,083, Traders-7849, Commission Agent-7134
- First time in the Country, FPOs have participated in eTrading at Basmat & Latur APMCs.
- APMC Basmat has started eWaighment.



### **Phase-2 (30 APMCs)**

- Get Entry has been started in 30 APMCs.
- eAuction Quantity 5.77 Lakhs Qtl. and Value Rs. 177/- Cr.
- Assaying Labs have been established at 30 APMCs.
- Total lots assayed in 21 APMCs - 21005.
- 6 APMCs have started ePayment. Total amount Rs. 0.30/- Cr.
- Registration of Farmers 4,32,181, Traders- 6,761, Commission Agent-5,1,80

### **3. Data Center**

IT department has independent data center having servers, firewall, SAN storage, tape library and other necessary IT & Non-IT infrastructure. Computerized Auction System, ERP, online applications for MSAMB & Directorate of Marketing, MSAMB website, mail service, database, tally software etc. are hosted in the data center. The data center is operational 24x7. For internet 20 mbps leased line and 20 mbps broad band is functional in the data center.

### **4. Incentive Scheme for APMC computer operators by DMI, Central Govt.**

Govt. of India is providing incentive of Rs.1000/- to the computer operators of APMCs for uploading daily price data on website for more than 20 days in a month, under Marketing Research and Information Network Scheme of DMI. Till date Rs.86.26/- Lakhs incentive has been distributed to computer operators of APMCs.

### **5. Online Softwares**

Online applications have been developed and hosted at MSAMB data center. Online applications for APMCs budget, contribution, loan, pledge finance, annual report etc. are in use. For issuing licenses of Direct marketing, Single License, Private Market and sanctioning APMCs proposals under Section 12 (1), Directorate of Marketing is using online softwares. Online applications are used to upload daily arrival & price data of agricultural commodities by APMCs, Private Markets and Direct Marketing license holders. Slot booking of Vapor Heat Treatment and Irradiation Facility at export facility center at Vashi has been made online. Most of the activities of MSAMB are carried out with the use of online applications. Submission of proposals by APMCs, scrutiny of these proposals and submission by divisional offices and sanction by head office has become easy through these online softwares. Online applications have brought effectiveness, transparency and reduced time in sanction process.

### **6. Statistical Information**

A database has been developed for daily, yearly arrivals & prices of agricultural commodities and annual statistical, administrative information of all APMCs in the State. This database is used to provide comparative statistical reports of arrivals & prices to the State and Central Govt., and other institutes as and when required.



## **F) Public Relations & Publicity**

### **APMC / Officers / Farmer Training**

MSAMB has organized training programmes for officers and employee's of APMC's also farmers by APMC's at National Institute of Post Harvest Tehonology, Dist. Pune. During the period 01/04/2018 to 31/03/2019, 87 Training Programme was organized by NIPHT for officers and employee's of APMC's on Management of APMC's , modified laws , training related to computer, budget of APMC's and Tally software and training for farmers on Management of Green House, Nursery, Shade Net, Tissue Culture, Land /scape, Marketing and 2365 trainers were trained during this trainings .

### **'Krushi Panan Mitra' magazine**

MSAMB, Pune is publishing "Krushi Panan Mitra" magazine monthly. MSAMB sends this magazine to subscribers, APMC's, A.R.s, D.D.R.s, Divisional Joint Registrar's, Divisional offices of MSAMB, Zilha Parishads, Directors of MSAMB, Ministers, Secretaries, Newspapers and Agricultural based magazine publishers every month. MSAMB aims to increase the number of subscribers with the help of APMC's, Agriculture Dept. & Co-operative Dept. Also all Grampanchat offices & Vivid Karyakari Co-operative Soc. try to make subscribers of this magazine.

"Krushi Panan Mitra" magazine covers subjects such as Agri. Production, Crop Protection technology in agriculture, conservation of water, processing industry, marketing and export, Central & State government schemes, post harvest technology, animal husbandry, dairy industry.

Month- wise circulation of Krishi Panan Mitra magazine is as follows;

<b>Sr. No.</b>	<b>Month</b>	<b>Magazine distributed</b>
1.	April 2018	16056
2.	May 2018	17419
3.	June 2018	17931
4.	July 2018	18061
5.	August 2018	18135
6.	September 2018	18038
7.	October 2018	17821
8.	November 2018	18081
9.	December 2018	17677
10.	January 2019	18071
11.	February 2019	17770
12.	March 2019	17623

In the year under report, there are about 3 lakhs readers.

### **Calendar 2019 & Dairy 2019**

In the Year 2019 MSAMB has published a Calendar and Diary . These are distributed to APMC's through out Maharashtra, Agriculture & Co-operation Dept., Government Offices and employees of MSAMB. This calendar & diary was having information about the various initiatives of MSAMB.





## Participation & Financial Assistance for exhibition / Workshop / Seminar / Conference

MSAMB participated in various exhibitions and has given the information regarding the various schemes, projects & programs implemented by it. With approval of Senior Officers, participating in exhibitions information of schemes/ activities of MSAMB was given. In addition to this tried to increase the subscribers of "Krushi Panan Mitra" magazine. In the year under report MSAMB participated in 16 various exhibitions.

In the year under report Agricultural Universities, Department of Agriculture, Institute of Scientists, APMC from Maharashtra, Co-operative Societies working in the field of Agrl. Marketing requested for Financial Assistance from MSAMB to conduct Exhibition, Workshop, Seminar on Agrl. Marketing from time to time. Organizing training Programs, Exhibitions, Work-Shops etc. related to Agrl. Marketing is one objective of MSAMB. For the successful implementation of this objective, it is necessary that financial assistance be given to other organizations doing such work. In the year 2018-2019 as per Resolution & with approval of Board Of Directors & Senior Officers assistance has been given to various Institutions as per the below mentioned table :

Sr.	Name of Organization	Subject	Amount Rs.
1.	Shri Swami Samarth Krushi Vikas & Sanshodhan Charitable Trust, Nashik	Jagtik Krushi Mahotsav 2018	50,000/-
2.	Agrovision Foundation	Agrovision 10 th	1500000/-
3.	Agriculture Produce Market Committee, Karad, Dist. Satara	Late Yashwantrao Chavan Krushi, Auodhogik & Pashupakshi Exhibition 2018	50,000/-
4.	Indian Society Of Alliums, Rajgurunagar	Seminar 2019	2,00,000/-
5.	Lokmat Media Pvt.	World Orange Mahotsav 2019	2,00,000/-
6.	Sakal - Agrowon	Agri Expo 2018	1,00,000/-

## Advertise Of MSAMB

Advertise of MSAMB has been published in Calendar of Post and Telecom Co-Op. Credit So., Ltd, Pune and below mentioned magazines. Due to this, activities implemented by MSAMB can reach grass root level people and create awareness among them.

Sr.	Name Of Institute / Magazine	Subject	Amount Rs.
1.	Agrowon	Anniversary Special Issue	180000
2.	Yodha Shetkari	Rastriya Kisan Parishad, Pune - 2018	50000
3.	SIAL BIZ INDIA	Special Issue	200000
4.	The Pune Post & Telecom Co-Opp Credit Soc., Pune	Calendar 2019	9000
5.	Deshonnati	Diwali Issue 2018	84000
6.	Pudhari	Anniversary Special Issue	15840
7.	Lokmanya Sanjvarta	Anniversary Special Issue	7425
8.	Punyanagari	20 th Anniversary Special Issue	30000



## **Publicity**

In the year under report MSAMB has conducted several workshops, seminars, press conferences on different issues and news of the same were published in various newspapers.

## **Publication of Articles**

MSAMB is always committed to disseminate knowledge related to agriculture marketing among the farming community. Articles related to agri. mktg. were published during the reporting year.

## **Participation in the programs of Aakashwani & Doordarshan Kendra**

MSAMB is the member of Doordarshan Kendra Pune & Mumbai and Pune Aakashwani's Rural Programme Advisory Committee. To disseminate the information related to MSAMB's programs, Schemes etc. as well as latest technology on cultivation/marketing practices among the farmers, MSAMB have undertaken several broadcasting programs on these kendra. Due to same, it is possible to share the information related to MSAMB's Schemes as well as the guidance in the field of agriculture among the farming community. Due to the membership, better transfer of MSAMB's schemes & agriculture related guidance to grass root level.

In the year under report Shri. Mahendra Lokhande, Dr. Bhaskar Patil, Shri. Digambar Sable, Shri. Satish Warade, Shri. Milind Joshi, Shri. Sachin Kharmale, Shri. Janmejy Jadhav these officers interviews have been broadcasted at Doordarshan Kendra at Pune & Mumbai.

## **Library**

Books related law is available for officers & employees of MSAMB and most of the readers are using this opportunity on large scale. Every year different books as well as monthly, trimonthly magazines on various subjects like agriculture marketing, exports published on national & international levels are being collected.

Membership for Maharashtra State Agricultural Marketing Board of various institutions like Marrhata Chamber Of Commerce etc., has been sought through Library Department. 12 new papers are available in the library daily for reading and subject wise cutting & collection work is being undertaken there in. News related agriculture & marketing are sent by E-mail & whatsapp. News related to agriculture marketing are made available to senior officers for information and necessary action.



## G) Agri. Business Development

Agriculture marketing is very important activity. Main objective of DTD department is to develop agricultural trade with the help of various government schemes and activities developed by MSAMB. To prepare common direct selling platform for farmers and consumers, arranging buyer-seller meets, formation of newer schemes for facilitating the farmers, searching the newer and potential domestic markets with their requirements are the key activities of DTD.

### Producer to consumer direct Selling Activity

This is an activity of selling agricultural produce directly to the consumer eliminating middleman. MSAMB started this activity in the year 2003 by arranging Mango Festival. So to run this activity continuously MSAMB brought up the scheme namely Fruits & Grain Festival.

#### 1. Fruits and Grain Festival Subsidy Scheme

MSAMB facilitates seasonal fruit festival like Mango, Grapes, Oranges, Gul (Jaggery), Cashew and Raisin (Bedana) festival in the State by way of giving subsidy to organizers.

**Beneficiaries:-** Agricultural produce Market Committees (APMC), Co-operative societies related to agriculture and marketing, different departments of Govt., Farmer Producer Companies, Public Charitable Trust and Societies registered under the Act 1860.

#### Terms and Conditions

1. The duration of the festival should be at least 5 (Five) days.
2. Subsidy Rs.2000/- per stall.
3. Arrangement of minimum 10 and maximum 50 stalls is compulsory.
4. For Promotion and Publicity of the festival via Banners, advertisement, news, backdrop, hand bills, etc. inclusion of name of Agricultural Marketing Board as co-sponsor is mandatory.
5. If MSAMB wants to participate in the festival, it will be mandatory for organizers to make available stalls free of cost.
6. The members of the organizing organization will have to subscribe to the 'Krushi Panan Mitra' magazine.
7. Pre-approval of MSAMB is mandatory for organizing festival.
8. Organization must submit festival report and some selected photographs of the festival for publication in our magazine.
9. Agricultural Marketing Board will not be responsible for rates and other legal matters of the festival; however, selling good quality goods is mandatory for farmers, farmer groups and farmer producer companies.
10. If the proposal for the festival subsidy is incomplete and the terms and conditions are not met, the subsidy will not be payable.



11. Since the festival is only for producers, traders cannot participate. If in such case traders found, the organizers will be disqualified and no subsidy will be payable.
12. If any subsidy under any other scheme for the festival is received, subsidy will not be payable under this scheme.
13. It is mandatory to submit the guarantee for accepting all the above terms and conditions on stamp paper of Rs.100/-

Details of the Fruit and Grain Festival organized in the year 2018-2019 are as below;

Sr.	Particulars	H.O./ Division Office	Festival period and place	Subsidy / Expense
1	Fruit and Grain Festival (Scheme) Dt. 19.05.2018 to 23.05.2018,	Pune	Agricultural Produce Market Committee, Koregaon, Main market premises, Koregaon, Dist.Satara, Mango & Fruit Festival, Dt.14 to 19 May 2018,	60000
			Agricultural Produce Market Committee, Akluj, Main market premises, Dist. Solapur, Mango Festival,	
		24000 Kolhapur	Agricultural Produce Market Committee, Satara,	
2	New Satara English school premises, Mango & Pulses Festival Dt. 07 to 11 May 2018, Organized by Divisional Offices.	94000 Ratnagiri	Agricultural Produce Market Committee, Ratnagiri, Mango Festival	100000
			Agricultural Produce Market Committee, Panvel, Dist, Thane, Mango Festival	30000
		Pune	Pimpri Station, Opp. Statue of Dr. Baba saheb Ambedkar, PMT Bus Stand Ground, Pimpri, Pune, Mango Festival, Dt.10/5/2018 to Dt.14/5/2018	181671
			Maharashtra State Technical School, (North Court), Solapur, Mango Festival, Dt.23.04.2018 to Dt.27.04.2018,	500000
3		Nasik	Raosahab Thorat Auditorium, Gangapur Road, Nasik, Mango Festival, Dt.15/5/2018 to Dt.20/5/2018	103200
		Nagpur	Fruit & Grain Festival, Dt..21.12.2018 to Dt..25.12.2018, Gadhchiroli	43400
			Fruit & Grain Festival, Dt..22.12.2018 to Dt..26.12.2018, Bhandara	47194
<b>Total</b>				<b>2987527</b>

### **Mango Festival 2018**

MSAMB started Mango Festival in the year 2003. This initiative became very famous in Pune as regards the both farmers and consumers were benefitted. Since then it became the calendar activity of MSAMB.

Mango Festival- 2018 was organized from 1<sup>st</sup> April 2018 to 10<sup>th</sup> June 2018 at Dr. Vitthal Rao Vikhe Patil Co-operative Management Institute's hostel premises. About 63 stalls were prepared and about 78 mango growers were participated. Besides this, Mango festival was also organized at Balgandharva Rangamandir. Under this initiative Mango growers sold the mangoes to the tune of Rs.10 to 11 crores.



### **Farmer's Weekly Market**

Farmer's Weekly Market (Shetkari Athawade Bazar) is a concept of direct selling of agricultural produce by producer farmers to end consumers at a particular place once in a week. This activity is being implemented by Maharashtra State Agricultural Marketing Board (MSAMB) in Maharashtra.

Through these markets, with elimination of the intermediaries, fresh agricultural produce reaches the end consumers with minimum post-harvest handling. This results in better price realization for producer farmers and good quality produce to consumers at reasonable prices. Farmer Markets also help in rationalizing the prices of fruits and vegetables which often shoot up with intermediaries such as traders and commission agents making most of it while the farmers get skewed returns. This is the alternate marketing system made available to farmers. Government Resolution by Marketing Dept. has been released on 12 August 2016 under the name "Sant Shiromani Shree Sawata Mali Shetkari Athawade Bazar Abhiyan".

### **Benefits of Farmer's Weekly Markets**

#### **To Farmers**

- The opportunity to sell commodity directly to the end consumers through farmers, farmer groups, farmer Producer Companies and productive cooperative societies.
- Due to less handling Post Harvest Losses are reduced.
- Farmers get the selling amount in the form of cash.
- Right to the farmer to decide the market value of his produce.
- Very low sales expenses.
- Co-ordination between customers and farmers
- Supply of goods as per the demand of the customers.
- Farmers get the payment directly from customer due to elimination of middlemen.
- Nearly all the Vegetables get sold due to the forecast of the goods being sold in the market.

#### **To the Consumers**

- Fresh clean produce is available directly from farmers.
- As farmers are selling directly consumers get surety about quality of produce.
- Customers are able to tell their needs directly to the farmers.
- Consumers get satisfaction as they directly purchase from farmers.
- Market is available nearby.
- Vegetable shopping can be planned for week.
- Vegetables, fruits, process products, rural products available to customers under one roof.
- Due to the usage of Electronic Weighing Scale consumers get exact weight of produce.

At present, there are 110 markets are operational in 12 cities in the state.



### **Inter-State Agricultural Trade Development: Road Transport Subsidy Scheme**

Maharashtra is the leading producer of fruits and vegetables. Onion, tomatoes, pomegranate, grapes, banana, mango are major fruits and vegetables. Fruits and Vegetables are perishable and due to improper handling and storage practices, delay in transportation there are about 20 to 30 per cent losses.

Now a day's domestic trade has also become important like exports due demand and better price realization. Basically farmers do not want to disturb their routine as well they are not ready to pay the transport charges as an additional charge and at the end they sell their produce at door step. However toady many farmers also realize the importance of sending their produce to other state.

So by studying this situation and practical facts MSAMB decides to promote Interstate trade by way of starting Transport Subsidy Scheme.

#### **The salient features of the scheme are as follows**

1. The scheme is applicable only for the produce of Maharashtra and there by their transport to other states.
2. Registered farmer producer cooperatives and farmer producer companies are eligible for this scheme.
3. Members of registered farmer producer cooperatives and farmer producer companies who produce themselves are eligible to send the commodities in the respective states.
4. Applicant needs prior approval of the Board before the commencement of work under the scheme.
5. The scheme will be applicable for mango, banana, pomegranate, grapes, orange, coconut, onion, tomatoes, ginger and vegetable crops.
6. The crops not covered in point no. 5, but eligible beneficiary wants to send their produce to other state may also apply to take prior approval of the Board.
7. In this scheme, subsidy will be payable on the actual transport of produce through the road. The other related cost not be covered under this scheme and the subsidy will be payable only after the actual sale of the produce.
8. Under the scheme, the subsidy will be payable as per the distance,

Sr. No.	Distance	Subsidy Amount (in Rs)
1	Minimum 750 to 1000 kms.	50% of the transportation cost or maximum limit of Rs.30,000 whichever is less will be payable
2	1001 to 1500 kms.	50% of the transportation cost or maximum limit of Rs.40,000 whichever is less will be payable
3	1501 to 2000 kms.	50% of the transportation cost or maximum limit of Rs.50,000 whichever is less will be payable
4	2001 kms and above	50% of the transportation cost or maximum limit of Rs.60,000 whichever is less will be payable



Sr. No.	Distance	Subsidy Amount (in Rs)
5	Sikkim, Assam, Arunachal Pradesh, Nagaland, Manipur, Mizoram, Meghalaya and Tripura	50% of the transportation cost or maximum limit of Rs.75,000 whichever is less will be payable

9. Since the commodities from state boundary districts or the areas adjacent to the other states are regularly transport to these states. So the activity needs to become viable for longer and non-traditional markets subsidy will not be payable for the distance less than 750 Kms.
10. Beneficiary will be given maximum of 6 times subsidy to send their produce under this scheme.
11. No subsidy will be payable for non-agricultural commodities under this scheme.
12. Farmer Producer Company / Producers co-operatives are required to pay the transport amount to the agency/company by way of check / RTGS / online banking.
13. Beneficiaries can apply for subsidy only after depositing realized amount to farmer members' bank account by selling their produce.
14. The Maharashtra State Agricultural Marketing Board will not be responsible for not selling their produce due to poor quality or any other reason. In such case transport subsidy will not be payable.
15. Maharashtra State Agricultural Marketing Board reserves the right to reject, partially sanction or complete sanction of proposal. And the decision will be binding on the respective applicant. Similarly, the right to make proper changes in the terms and conditions of the scheme.
16. Related Farmers Producer Company / Producer co-operatives should submit the subsidy proposal within in 30 days after the sale of their produce with necessary documents.

### **Appointment of Trade Representatives from the Agriculture Marketing Board for the promotion of Agricultural Trade**

Maharashtra is the leading producer of fruits and vegetables. Onion, tomatoes, pomegranate, grapes, banana, mango are major fruits and vegetables. Now a days the domestic trade has also become an important activity. So as to promote domestic trade MSAMB officers were appointed as Trade Representatives for the period of December 15,2018 to 31<sup>st</sup> Januaray,2019. The officers appointed namely Mr. Milind Joshi (Punjab / Haryana / Chandigarh), Mr. J.B. Jagatap (Tamil Nadu), Mr. S.D. Meharkar (Assam), Shri. F.F. Siddiqui (Rajasthan), Shri. M.K. Phale (West Bengal) and Shri. R.J. Gore (Delhi).



### **Key objectives were**

- Attempt to develop alternate sales arrangements for economically important agricultural commodities in the state.
- Meet the officers of the concerned State's Marketing Board, Marketing Federation, Market Committees and NGO's officials and assess the possible possibilities for inter-state trade.
- Information about the provisions of the laws of the State related to the inter-state trade of agriculture and various marketing related matters accordingly.
- To study the opportunities for direct retail and wholesale sale of Onion, tomatoes, grapes, pomegranate, banana, orange, curd, alphonso and kesar mango in the state.
- Meeting the Govt. officers of the respective states, businessmen and traders associations to enhance the interaction and communication and determine the potential buyers.
- Collection and analysis of useful market information / data received.
- Sale and marketing plan should be prepared as per the information received, demand and supply of the commodity in a particular state.
- Contacting large institutional customer and the processor to receive orders from them.
- Supply of agricultural goods in the respective states as per demand by keeping co-ordination with farmers' Producer companies.

Trade Representatives submitted the detailed report. These report covers the important markets, main crops grown by these States, arrivals from various States, scope for Maharashtra's commodities, authentic Traders/Commission agents in the market etc. This data was compiled and the buyers/traders list is published on MSAMB's website. This data / information has become very helpful to many farmers and FPC's and they initiated their commercial activities to these States. Especially onion to Tamil Nadu, West Bengal and Delhi.





## H) Talegaon Farm

MSAMB, have Agriculture Division usually called as Talegaon Sheti and holding about 150 Acres of farm land. This land is divided in two sections namely Main Farm just near to Talegaon town and Gilbil Patti is close to Mumbai-Pune Express way.

### 1. Details of Gilbil Patti Farm Land

Sr. No.	Particulars	Area (in Acre)
1	National Institute of Post Harvest Technology	28.00
2	Post Graduate Institute of Agri Business Management College and Export Facility Center	01.00
3	Area under fruit crops (Mango, Guava etc.)	12.00
4	Roads, Building, Nala and Follow land	09.00
	<b>Total Area</b>	<b>50.00</b>

#### Fruit Orchard

The fruit trees namely Mango, Guava, Coconut and Aonla are in existence.

### 2. Main Farm Land

Sr. No.	Particulars	Area (in Acre)
1	Cultivable Land	30.00
2	Land under the lake (approx area under the water 27-28 acres)	41.00
3	Fisheries	01.00
4	Roads, Building, Nala, Fish tank and Judicial Matters	28.00
	<b>Total Area</b>	<b>100.00</b>

On the main farm the lake area (sr.no.2) is leased to Maval Taluka Fisheries Co-op Society, Talegaon for 5 years. The lease amount of Rs. 58000 for the year 2017-18 (5<sup>th</sup> year) has been received from the society. While the 2 tanks admeasuring 1 acre (Sr. No.3) are leased to Mr. Sikilkar, Talegaon for five years and an amount of Rs.36,000 has been received for the year 2017-18.

To bring the land under the cultivation the work like repairs of water pipe line and compound work is kept before the Board of Directors for approval. Presently work under the process.

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